



2023 Service Provider Conference Agenda

Vdara Hotel & Spa

Wednesday, October 25th

5:00pm **Welcome to Vegas** Vice Versa Lobby Bar

Thursday, October 26th

7:30am	Breakfast	Crescent Lounge
9:00am	Welcome	Deidra Lassalle
9:15am	Now to Next	Bart Berkey Keynote Speaker
10:30am	Break	
10:45am	Now to Next Workshop	Bart Berkey
11:45am	Vince Cellini Leadership Award	BJ Diamond
12:00pm	Lunch	Crescent Lounge
1:15pm	Mastering the Balance of Risk and Security	Aaron Weinberg
1:45pm	From Threats to Coverage: Best Practices	Kevin Pitts Maury, Donnelly & Parr
2:30pm	Break	
2:45pm	Driving Growth Through Customer Service and Differentiation	Chris Goodman
3:30pm	Unlocking Work Productivity with ChatGPT	Chris Goodman & Aaron Weinberg
4:00pm	Installhub Award	Julie Petry
4:15pm	Team Building - No Stair Carry Allowed	Deidra Lassalle
5:00pm	Cocktail Party	Vdara Reception



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Friday, October 27th

7:30am	Breakfast	Crescent Lounge
9:00am	Welcome Back	Deidra Lassalle
9:15am	State of Installnet	Dale Ewing
10:00am	Embracing Sustainability & Nonprofit Impact	Dale Ewing & Michelle Craig
10:30am	Community Award	Karen Ewing
10:45am	Break	
11:00am	Knowledge Transfer: Training and In-field Experience	Chris Goodman
11:45am	Service Provider of the Year Award	Deidra Lassalle
12:00pm	Lunch	Crescent Lounge
1:00pm	Growing Through Market Segments	Michelle Craig, BJ Diamond, Jessica Douglass, Chris Goodman
2:30pm	Break	
2:45pm	Service Provider Council	Deidra Lassalle
3:00pm	Relationships that Pay: Strategies for Business Success	Deidra Lassalle
3:30pm	Partners in Excellence Award	Jenny Levendusky
3:45pm	Wrap Up	Deidra Lassalle



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